

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 00759 011139Z

ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 INT-05 XMB-04 /028 W

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FM AMEMBASSY TUNIS

TO USDOC WASHDC

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AMEMBASSY RABAT

UNCLAS TUNIS 0759

DEPT PASS INTERIOR AND EXIMBANK FOR INFORMATION

3.O. 11652: N/A

TAGS: BEXP, TS

SUBJ: WTDR ON COMPAGNIE DES PHOSPHATES DE GAFSA (SFAX-GAFSA)

REF: 77 USDOC 2780

1. ADDRESS: 9 RUE DU ROYAUME D'ARABIE SAOUDITE, TUNIS.
TELEX: GAFS B: 12474. CABLE: GAFSAX - TUNIS. PHONE: 283 522.
OFFICER: MR. SADOK BORGI, CHAIRMAN AND CHIEF EXECUTIVE OFFICER.

2. LARGE STATE OWNED PHASPHATE MINING COMPANY CREATED IN
1876. FIRM HAS 2020 OFFICE EMPLOYEES AND 9012 PERSONNEL IN
THE MINES. CORRESPONDENCE IN FRENCH REQUIRED.

3. FINANCIAL REFERENCES: SOCIETE TUNISIENNE DE BANQUE, 1 AVENUE
H. THAMEUR, TUNIS; BANQUE NATIONALE DE TUNISIE, 19 AV. DE
PARIS, TUNIS; UNION BANCAIRE POUR LE COMMERCE ET L'INDUSTRIE,
7. RUE GAMAL ABDENNASSER, TUNIS.

4. COMPANY DOES NOT ACT AS AGENT FOR FOREIGN FIRMS.

5. COMPAGNIE DES PHOSPHATES DE GAFSA IS ONLY PHOSPHATE
MINING COMPANY IN TUNISIA. IT OPERATES MINES IN SOUTHERN
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PAGE 02 TUNIS 00759 011139Z

TUNISIA WEST OF GAFSA AT METLAOUI, MDHILLA, SEHIB, REDEYEF,
MOULARES, KEF ECHFAIER, MRATA AND AT KALAA DJERDA IN
NORTH-WEST OF TUNISIA. PRESENT TOTAL PHOSPHATE PRODUCTION
AMOUNTING TO 3.5 MILLION TONS EXPECTED TO DOUBLE BY
END OF FIVE YEAR PLAN IN 1981. ABOUT ONE HALF OF PRESENT
PRODUCTION IS TRANSFORMED LOCALLY INTO PHOSPHORIC ACID,
FERTILIZERS, SUPER AND TRIPLE PHOSPHATES BY OTHER STATE

OR PRIVATE COMPANIES; REST IS EXPORTED AS GROUND OR
NATURAL PHOSPHATE ROCK. COMPANY IS FINANCIALLY BACKED
BY TUNISIAN GOVERNMENT. EMBASSY MAINTAINS EXCELLENT
RELATIONS WITH COMPANY'S HIGHLY-QUALIFIED MANAGEMENT.
COMPANY IS STRONGLY RECOMMENDED AS SUITABLE TRADE CONTACT
FOR US FIRMS. REPORT PREPARED BY JAMTOLVEN MILED AND
APPROVED BY HARRY MONTGOMERY.

6. DATE INFO: 01/78
MULCAHY

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